

Limited Tender

For manufacturing microbus about 15 seats

At Arab Organization for Industrialization (AOI)

Arab American Vehicles Company (AAV)

1st: Introducing the tender

Arab Organization for Industrialization (AOI) and a Governmental entity wish to produce a microbus for the local market at Arab American Vehicle Company (AAV)

2nd: Volume of production:

- 6000 units / year for the first 10 years.
- 3500 : 4000 units / year for next years.

3rd: General specifications of microbus:

1. Basic Microbus
2. The engine must work reliably under extreme weather conditions and high temperature
3. With / without AC
4. Seats: 14 to 16 seats
5. Number of cylinders: 4 cylinders
6. Fuel Type: Dual-fuel operation of gasoline and natural gas OR Gasoline and can be converted to Dual-fuel operation of gasoline and natural gas
7. Transmission: Manual / Automatic
8. Brakes: ABS must
9. Suspension: Provide sufficient level of ride comfort, safe handling and reliability
10. Electrical System: Batteries 12V, heavy duty , completed protected ,maintenance free and sealed against dust.
11. Suspension: provide sufficient level of ride comfort ,safe handling and reliability.
12. Instruments and Gauges: All gauges should be illuminated and in metric units, heavy duty and well-sealed against dust and humidity

4th : To bid

Bidding is available for some selected international companies taking the following into consideration:

A) General Terms

1. 60% Local contents is a must.
2. OEM should construct the required welding line at rate of 10 units / hour
3. OEM should Review AAV production line paint to develop it or construct a new one to allow painting not less than 10 units / hour (manual / automatic)
4. OEM should Review AAV production line (trim, final stages and all quality tests...) to develop it to assemble not less than 10 units / hour (manual / automatic)
5. OEM Provide all special tools needed for assembling and testing
6. OEM Provide all necessary technical documents:
Means soft and hard copies needed such as drawings, process sheets, QC charts, assembly instructions, material list and any other technical information demanded by AAV to assemble the microbus according to the standards and quality of the mother company (OEM).
7. Two separate offers are required (Technical offer and Financial offer)

B) Technical offer

Should include:

1. Complete definition of the company giving the tender
2. Introducing the proposed microbus ,clarifying the following:
 - i. Engine type
 - ii. Engine capacity (CC)
 - iii. Number of cylinders
 - iv. Engine Power (HP)
 - v. Fuel type
 - vi. Fuel Tank Capacity (L)
 - vii. Fuel consumption (km / l)
 - viii. Max. Torque (Nm)&Max. speed (km / h)
 - ix. Suspension front
 - x. Suspension rear
 - xi. Min turning radius
 - xii. Brakes
 - xiii. Power steering
 - xiv. Ground clearance
 - xv. Gearbox (MT /AT)
 - xvi. Front/Rearwheel drive
 - xvii. Number of seats
 - xviii. Seat material
 - xix. All Dimensions in centimeters (length / width / height / wheelbase / etc.)
3. Warranty of microbus in years and/or kilometers
4. The company's agents in Arab Republic of Egypt (if any)
5. Service centers that provide maintenance and repair services for microbus in Arab Republic of Egypt (if any)
6. Required facilities to be added to the production lines of AAV to produce the microbus.

7. Proposed timetable until starting mass production
8. OEM is responsible for the quality of the final product (microbus) and is responsible with AAV for the quality of the local content.

C) Financial offer:

It should include:

1. Price of complete (CBU)
2. Price List of total (CKD) Parts
3. Price list of recommended parts to be produced locally
4. Target prices of local content .
5. The expected price of selling the microbus in the Egyptian market.
6. An initial letter of guarantee at a value of 2% of the tender value, to be increased to 10% at the assignment.

All prices must be in US dollars

4th : The date of delivery of technical and financial offers

Not Late than 26/06/2019

A Survey For the estimated production Site is an available option after coordination with us.

Contact US:

Mustafa Ibrahim

Mob: +2 010 08 27 9307

E-Mail: sisimostafa88@yahoo.com

Nora Fahmy

Mob: +2 012 24 86 6008

E-Mail: nora.fahmy@aoi.org.eg

Ahmed Darwish

Mob: +2 010 03 65 0217

E-Mail: ahmed.darwish.hq@aoi.org.eg

Economic Sector, AOI-HQ

Eng. Mohamed Mohamed Anis

AOI General Manager Consultant and Head of the Project

Mob: +2 012 23 77 0124

E-Mail: m.anis@aoi.org.eg